

Kyloe helped Davies Resourcing Solutions merge two instances of Bullhorn following their acquisition of Grovelands, to create a single source of truth, streamlining processes and avoiding inefficiencies.

Background

Davies Resourcing Solutions are a fast-growing specialist professional services and technology firm that works in partnership with over 750 insurance, highly regulated and global businesses.

Following their acquisition of Grovelands in 2021, Davies Resourcing Solutions wanted to merge the two companies' separate Bullhorn instances together to create one single source of truth. They chose to partner with Kyloe on this project following a recommendation from their Bullhorn account manager.

Key objectives

Davies Resourcing Solutions knew from the start of the project that if they didn't merge their existing Bullhorn instance with the newly acquired one, it could result in future inefficiencies.

Their key objectives were to be able to:

Manage all entities
from one place



Avoid duplication of
records and efforts



Manage contracts
in one place



" The Kyloe team were accommodating in ensuring we got the most out of the project and were very responsive – I would highly recommend their Bullhorn expertise."

David Rose (Business Development & Growth Director, Davies Resourcing Solutions)

" The project ran very well and we now have the single source of truth that we set out to achieve.

By merging the two instances we've been able to reduce duplication of efforts which is saving us valuable time every day."

David Rose (Business Development & Growth Director, Davies Resourcing Solutions)

The Kyløe solution

As the Bullhorn specialists (with over 250 implementations completed!), Kyløe has the in-depth knowledge and expertise required to merge Bullhorn databases effectively.

After agreeing on a Statement of Work, Davies Resourcing Solutions were assigned a Kyløe project team to help ensure their merge was executed smoothly and on time.

Davies Resourcing Solutions also created a dedicated internal project team who were assigned to partner with Kyløe and support with delivering the project. This included super users from both Davies Resourcing Solutions and Grovelands who communicated with their Bullhorn users and gathered feedback for the project group.

As part of the merge, there was some data remapping required as well as deduplication of records. To make sure their Bullhorn was providing maximum value going forward, Davies Resourcing Solutions took the opportunity to refine the fields they were using as part of their Bullhorn setup and introduced some more mandatory fields which are working effectively in capturing the data they need.



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